



**Shell Global Solutions**

**Shell Global Solutions International and IPCOS sign  
three-year contract for development and installation of  
next generation Oil & Gas field optimization solutions**

**HOUSTON--** Shell Global Solutions International BV and IPCOS today announced they have signed a three-year joint development and implementation contract for worldwide development and roll-out of the new releases of Shell's FieldWare™ product suite. FieldWare is the Oil & Gas real-time monitoring, surveillance, optimization, control and asset integrity application suite globally used by Shell operating units. Company officials valued the agreement at \$5.6 million.

Since 1998, IPCOS has worked closely with Shell Global Solutions in the research and development of previous releases of the FieldWare suite of software applications. This software suite is successfully operating at both Shell and non-Shell production facilities in Oman, Brunei, Gabon, Venezuela, Nigeria, the USA, the Netherlands and the UK. The FieldWare suite of applications is currently available for non-Shell operated assets through Shell Global Solutions.

“With this new agreement, Shell Global Solutions reaffirms its commitment to bring its customers one of the best technology solutions available in this operational category,” said Leo Berendschot, FieldWare Global Manager at Shell Global Solutions (US) Inc. “This new agreement ensures the continued joint development and refinement of a highly successful software solution that continues providing notable performance results for our clients.”

“FieldWare product suite of applications is a prime example of Shell Global Solutions developing technologies that bring the operating experience from working in Shell companies worldwide and puts it all together to create solutions that can improve our customers' business.” said Bob Frith, Vice President Upstream at Shell Global Solutions International BV.

“Shell Global Solutions has been one of our main customers since we spun off our technology company from the University of Leuven. Their vision to install data driven monitoring and optimization solutions in the Oil & Gas business, combined with IPCOS' expertise in algorithm and software development, has led to extremely powerful solutions.” says Peter Van Overschee, Managing Director of IPCOS.

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Shell Global Solutions US Inc

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### **About Shell Global Solutions**

Shell Global Solutions is a network of independent technology companies in the Shell Group. In this material the expression 'Shell Global Solutions' is sometimes used for convenience where reference is made to these companies in general, or where no useful purpose is served by identifying a particular company.

Shell Global Solutions is a dynamic service network with one main aim – to help customers raise their business performance. Combining leading-edge technology with extensive operating experience, Shell Global Solutions provides innovative, yet practical, solutions that are designed to enable our clients achieve their full potential.

With over 4500 professionals, Shell Global Solutions provides solutions to a range of customers in the oil, gas, additive, chemical, motor sport and industrial sectors.

The organization is committed to its customers' success – our consultants work alongside customers to propose measures designed to improve performance and generate improved financial impact.

*\*The companies in which Royal Dutch Shell plc directly and indirectly owns investments are separate entities. The expressions "Shell", "Group" and "Shell Group" are sometimes used for convenience where references are made to Group companies in general. Likewise, the words "we", "us" and "our" are also used to refer to Group companies in general or those who work for them. These expressions are also used where there is no purpose in identifying specific companies.\**

### **About IPCOS**

IPCOS, 'Creators in Control', describes exactly what IPCOS is and what we do. We create state of the art advanced process control solutions and offer the customer all the engineering services that are needed to install these solutions and keep them up to date. IPCOS focuses primarily on the petrochemical, the glass manufacturing, the power and the oil production industry. Since we put a lot of effort in research we deliver state of the art products that are way ahead of our competitors. Our office in Boxtel is the excellence centre for the Chemical and Glass industry. The office in Leuven is the headquarters of IPCOS and the excellence centre for the Chemical, the Power and the Oil production industry. In these offices state of the art products like INCA, RaPID, Presto and PathFinder are developed.

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